# KEM NEWS!

Title with! makes vou cheer up!

No. 10 May&Jun. 2010

We have renewed our KEM NEWS! with our comments from each staff. We hope to make you comfortable with our new magazine, and get your understanding with our lifestyles, cultures from our staff in Japan.

Thanks a lot for joining us for the Asian Strategic Conference in Kyoto. It was absolutely huge. See you next year! Aiichiro Morita

## JAIMA EXPO 2010/ Scientific Instruments Show 2010

We would like to invite you to our JAIMA / SIS which will be the largest event of this kind in Asia, and Sales Seminar during the show. Please let me know kindly if you will be able to join these events.

My son came down with chicken pox this Monday. If he could get vaccinated beforehand, his symptom had to be better than now. Previous arrangement is always important for everything! - Mikko "Toru / Chiaki / Mikko

I had a business trip to Korea with our engineer from 12th to 16th in April. Thanks to our agent HanshinTech, we had a great seminar.

Hitoshi Okuda

It is good for your mental health, by looking at a green, the natural color. When I was at the business trip, it works

me very well. Gaku



Junko

I had a chance to guide our distributor around Kyoto, which is my hometown. Though Kyoto is the place where I spent most of my lifetime, it is so disappointing to be aware of how little I know about Kyoto! I have to train myself to be a perfect Kyoto tour quide. Any candidate to join my Round Robin!?

Yoshikiyo Takeuchi Very thanks Huayue for the heat equipment seminar in the end of April. Let's increase the sale of the heat equipment in a Chinese market!

人を愛し、仕事を愛し、会社を愛す

### **KEM NOTICE BOARD**

\* National Holiday:

Jul. 2nd (Fri): The anniversary of the KEM establishment

\* KEM NEWS!: Next Issue -- Early July. 2010

Ouiz answer of last month:2

INVITATION TO

# Kem sales seminar

SEP. 2ND (THU), 2010, 1PM-3PM AT MAKUHARI MESSE, JAPAN

We are showing at the upcoming JAIMA EXPO 2010/ Scientific Instruments Show 2010, which will showcase the latest development in analytical instruments and scientific instruments in Japan. The show will feature in excess of 330 exhibitors, 30,000 visitors and 400 presentations and seminars, which will be the largest event of this kind in Asia.

Taking this opportunity, we would like to invite you to our Sales Seminar during the show. We hope you can join us.

#### KEM SALES SEMINAR

LOCATION: APA Hotel and Resort, Tokyo Bay Makuhari

(adjacent to the Messe)

DATE: SEP.2ND(THU), 1PM-3PM (SEMINAR),

FOLLOWED BY A WELCOME PARTY AT 6PM

AGENDAS: New Products, sales strategies, etc.

\*If you need a visa application and/or hotel arrangement, please contact us.

The latest Analytical Instruments and Scientific Instruments gathered at Makuhari!!

Sept.1 (Wed) to Sept. 3 (Fr). 2010 AM 18:00



### Challenge KEM QUIZ!!

DA-6xxB series put on the market recently, It made cheaper than DA-6xx series by excluding a certain function. What is excluded function? 1. Without Viscosity Correction function 2. Without Touch Panel function 3. Without USB function